



**PennState**

**Sokolov-Miller Family**  
Financial and Life Skills Center

## Salary Negotiation Resources

### *From Penn State*

- [Sokolov-Miller Family Financial and Life Skills Center Salary Negotiation Self-Study Module](#)  
Open to the public with no login required; includes self-assessment
- [Penn State Career Resource Center for Job Offers and Negotiating](#)  
Provides resources, strategies, and tips; some resources available only to PSU students
- [Office of Planning, Assessment, and Institutional Research Earning and Employment Data](#)  
Provides national and Pennsylvania results including Penn State alumni
- [Smeal College of Business Undergraduate Employment Outcomes Reports](#)  
Based on self-reported student data for co-ops, internships, and full-time employment
- [College of Engineering Salary Spotlight](#)  
Based on self-reported student data for co-ops, internships, and full-time employment

### *External Resources*

- [U.S. Bureau of Labor Statistics Occupational Outlook Handbook](#)  
Online salary and employment data for thousands of jobs searchable by field
- [U.S. Department of Labor CareerOneStop Salary Finder](#)  
Locate salary information for more than 900 different occupations
- [Salary.com](#)  
Popular site offering salary data, cost of living calculators, comparison tools, and tips
- [National Association of Colleges and Employers Salary Calculator](#)  
Offers reliable compensation values from datasets proprietary to Job Search Intelligence

### *Pay Equity Resources*

- [MIT's Pay Equity Resource Site](#)  
Collection state-specific pay equity tip sheets and links to additional resources
- [American Association of University Women Salary Negotiation Online Course](#)  
Open to the public; registration required