Salary Negotiation Resources

From Penn State

- Sokolov-Miller Family Financial and Life Skills Center Salary Negotiation Self-Study Module
  Open to the public with no login required; includes self-assessment

- Penn State Career Resource Center for Job Offers and Negotiating
  Provides resources, strategies, and tips; some resources available only to PSU students

- Office of Planning, Assessment, and Institutional Research Earning and Employment Data
  Provides national and Pennsylvania results including Penn State alumni

- Smeal College of Business Undergraduate Employment Outcomes Reports
  Based on self-reported student data for co-ops, internships, and full-time employment

- College of Engineering Salary Spotlight
  Based on self-reported student data for co-ops, internships, and full-time employment

External Resources

  Online salary and employment data for thousands of jobs searchable by field

- U.S. Department of Labor CareerOneStop Salary Finder
  Locate salary information for more than 900 different occupations

- Salary.com
  Popular site offering salary data, cost of living calculators, comparison tools, and tips

- National Association of Colleges and Employers Salary Calculator
  Offers reliable compensation values from datasets proprietary to Job Search Intelligence

Pay Equity Resources

- MIT’s Pay Equity Resource Site
  Collection state-specific pay equity tip sheets and links to additional resources

- American Association of University Women Salary Negotiation Online Course
  Open to the public; registration required